



#### about us

### Suppliers of High Quality OTC Pharmaceutical Products and Nutritional Supplements to the Global Healthcare Market.

Our group was born in 1947 and is today a highly experienced and respected Healthcare company, responsible for the manufacture and supply of a diverse range of nutritional, wellbeing and OTC Pharmaceutical products.

We offer high quality UK Manufactured products backed by Technical and Regulatory expertise to over 90 countries. We are proud to partner with some of the world's most dynamic healthcare distribution partners as well as internationally renowned retailers.

Our specialties are detailed to physicians and pharmacists by dedicated teams of trained medical representatives.

We continue to evolve with a clear focus on quality, process and innovation. Our experienced team have been responsible for supporting both current products and launching innovative new concepts.

#### experience

With 70 years' experience we are well placed to offer outstanding products and service to our domestic & international customer base.

## quality

The United Kingdom has been at the forefront of the world Pharmaceutical and Healthcare industry for decades. The country's high quality production facilities, coupled with its strong regulatory environment, skilled professionals and dedicated educational networks allow consumers to be confident of the unseen quality that is engineered into British manufactured healthcare products.

Customers can be assured that delivered products have been manufactured and packaged under rigorous controls. Our commitment to product quality is embedded in our culture.

We employ continuous improvement methodologies to ensure that everything we do meets the highest standards of quality, safety and efficiency and the appropriate requirements of Good Manufacturing Practice (GMP).

### dependability

Reliability of supply is vital in the healthcare industry. It is important to distributors and stockists but of vital importance to patients. We take great pride in our delivery reliability. The Company operates a robust On Time In Full (OTIF) planning system, and we enjoy an excellent reputation in that delivery commitments once given are adhered to. We offer fast turnaround times increasing our Distributors speed to market and opportunities for commercial success.

# flexibility

The business requirements of our healthcare customers are constantly changing. We offer the people and production resources to meet the ever changing needs of our Distributor's businesses, often at short notice.

#### innovation

We understand the needs of our markets and the importance of differentiating our products to offer unique values. We have worked on numerous New Product Development and Private Label Briefs and utilise project planning techniques including critical paths and Gantt Charts, together with advanced software systems to ensure projects are delivered successfully on cost and on time.

## regulatory support

Our in-house Regulatory Team actively assist our distributors in securing appropriate local approvals and registrations for our products.

We work closely with our distribution partners to understand the local regulatory environment and classification procedures and provide documentation and support to fulfil these needs.

# shipping & export

Our in-house Shipping Department is available to assist with transportation requirements whether they are over land, via air or by sea. We can arrange for the legalisation of documentation as well as the generation of all regular export paperwork. We have significant experience in exporting across the globe.

## opportunities

Our product range offers a great commercial opportunity to both established and new distributors.

We are actively expanding our presence and are interested to hear from potential new distribution partners.

#### product catergories

- PHARMACEUTICALS (POM, P, GSL)
- MEDICAL DEVICES
- FOOD SUPPLEMENT.
- CONSUMER HEALTHCARE
- COSMETICS
- SEXUAL HEALTH & WELLBEING

#### product types

- CAPSULES
- SPRAYS
- CREAM:
- SUSPENSIONS
- DRO
- SYRLIPS
- GELS
- TABLETS
- OINTMENTS

#### pack types

- AEROSOL CANS
- SACHETS
- BLISTER PACKS
- STRIP PACK
- BOTTLES
- TUBES
- JARS
- TUBS



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# storage and distribution

We maintain an extensive inventory of stock enabling us to react quickly to the needs of our customers, including sudden seasonal fluctuations. We are well versed in the operation of planning methodologies and forecasting techniques.

Our storage, fulfilment and distribution centre has significant scalable capacity and our operation can be tailored to meet specific distributor requirements where appropriate volumes exist.

Supported by industry leading SAP Software with realtime reporting, our Distribution centre is MHRA (UK Ministry of Health) GDP approved and offers ambient, chilled, temperature-controlled and humidity-monitored storage.

The sophisticated warehouse management system features comprehensive documentation processes to ensure accurate pick, pack, product tracking and inventory control using barcoded technology and automated pick walks.



#### contact us

Our Head Office is based in Abingdon, approximately 6 miles from the University City of Oxford and 60 miles from Central London. We are conveniently located for both major roads and public transport. The train service from London is around 45 minutes.

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